

Boston Business Journal

20 Boston Business Journal

THE LIST
BostonBusinessJournal.com

July 27-August 2, 2007

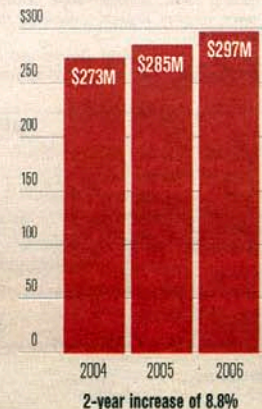
Area's Largest Architectural Firms

Ranked by 2006 Mass. architectural billings

Rank	Prior rank	Company	2006 Mass. architectural billings Total billings	Mass. registered architects Mass. staff	Recent Mass. projects	CEO Title
1	9	TRO Jung/Brannen Associates Inc. 22 Boston Wharf Rd., Boston 02210 (617) 502-3400 www.jungbrannen.com	\$25,300,000 \$44,500,000	46 210	Waterside Place, Boston; Schlumberger-Doll Research Headquarters, Cambridge; South Shore Hospital, Weymouth	Robert Hoye CEO
2	2	CBT/Childs Bertman Tseckares Inc. 110 Canal St., Boston 02114 (617) 262-4354 www.cbtarchitects.com	\$23,540,000 \$30,500,000	58 205	Mandarin Oriental Hotel & Residences, Boston; Russia Wharf, Boston 111 Federal Street, Boston	Charles Tseckares CEO
3	1	Elkus/Manfredi Architects 300 A St., Boston 02210 (617) 426-1300 www.elkus-manfredi.com	\$21,900,000 \$36,400,000	66 210	Intercontinental Hotel and Residences, Boston; Trilogy, Boston; Charles MGH station, Boston	Howard Elkus and David Manfredi Founding principals
4	3	Cannon Design 100 Cambridge St., Boston 02114 (617) 742-5440 www.cannondesign.com	\$19,951,000 \$130,339,000	35 90	Brigham and Women's Hospital Shapiro Cardiovascular Center, Boston; Simmons College School of Management, Boston	Mark Mendell Co-Chairman
5	6	ADD Inc 210 Broadway, Cambridge 02139 (617) 234-3100 www.addinc.com	\$17,662,214 \$18,620,762	23 149	Nouvelle at Natick Mall, Natick; PerkinElmer Inc., Waltham; Crosstown Center, Boston	Frederick Kramer President
6	5	Steffian Bradley Architects 100 Summer St., Boston 02110 (617) 305-7100 www.steffian.com	\$17,400,000 \$20,100,000	30 110	Erickson Retirement Communities, Hingham; Baystate Medical Center Heart & Vascular Center, Springfield;	Kurt Rockstroh President, CEO
7	10	Arrowstreet Inc. 212 Elm St., Somerville 02144 (617) 623-5555 www.arrowstreet.com	\$15,250,000 \$20,947,424	43 156	Westin Boston Waterfront Hotel, Boston; Patriot Place, Foxborough; Pier 4 Mixed Use, South Boston	James Batchelor President, CEO
8	12	Tsoi/Kobus & Associates Inc. One Brattle Square, Cambridge 02238 (617) 475-4000 www.tka-architects.com	\$13,600,000 \$25,900,000	39 120	Center for Life Science Boston; Boston Medical Center, Moakley Building; Suffolk University, Mildred F. Sawyer Library,	Edward Tsoi and Richard Kobus Senior principals
9	15	KlingStubbins 1030 Massachusetts Ave., Cambridge 02138 (617) 491-6450 www.klingstubbins.com	\$13,300,000 \$65,000,000	31 90	Marriott Renaissance Hotel, Boston; Emerson College Residents Hall, Boston; Biosquare III, Boston	Scott Simpson Senior Principal
10	4	Cubellis Associates Inc. 711 Atlantic Ave., Boston 02111 (617) 338-0009 www.cubellis.com	\$11,764,000 \$35,154,000	23 140	Proctor & Gamble World Headquarters, Boston; Cordage Park Development, Plymouth; The Loop, Northborough	Len Cubellis President
11	7	ARC Inc./Architectural Resources Cambridge Five Cambridge Center, Cambridge 02142 (617) 547-2200 www.arcusa.com	\$9,995,840 \$11,836,511	18 55	Genzyme Corp., new science building, Framingham; University of Mass. Amherst student residences, Millipore Corp., Bedford	Philip Laird President
12	13	Margulies & Associates 234 Congress St., Boston 02110 (617) 482-3232 www.margulies.com	\$9,982,660 \$9,982,660	12 49	Blue Cross Blue Shield of Mass., Hingham; Liberty Mutual, multiple locations; Tyco Healthcare, Mansfield	Marc Margulies Principal
13	11	DiMella Shaffer 281 Summer St., Boston 02210 (617) 426-5004 www.dimellashaffer.com	\$9,500,000 \$13,500,000	32 100	Bridgewater State College, residence hall and dining facility; Brookhaven at Lexington care retirement community; Watermark Building at MIT Physics, Material Science and Engineering Building, Cambridge; Brandeis University Carl J. Shapiro Science Center, Waltham	Frank DiMella Senior principal
14	14	Payette Associates Inc. 285 Summer St., Boston 02210 (617) 895-1000 www.payette.com	\$9,152,749 \$40,193,905	36 150	Convexity Capital, Boston; Mezzo (residential), Charlestown; Hyannis Hockey Arena, Hyannis	James Collins President
15	16	Bargmann Hendrie & Archetype Inc. 300 A St., Boston 02210 (617) 350-0450 www.bhplus.com	\$9,000,000 \$9,500,000	17 45	Trial Court, Fall River; Salem Jail	Carolyn Hendrie Principal
16	20	Finegold Alexander & Associates Inc. 77 North Washington St., Boston 02114 (617) 227-9272 www.fainc.com	\$9,030,000 \$10,000,000	12 42	One Hampshire at Kendall Square, Cambridge; TD BankNorth, multiple locations; Nokia Research Center, Cambridge	Ara Krafiyan President
17	8	Symmes Maini & McKee Associates Inc. 1000 Massachusetts Ave., Cambridge 02138 (617) 547-5400 www.smma.com	\$8,940,000 \$11,040,000	27 143	45 Province St., Boston; MIT Sloan School of Management, Cambridge; MASS MoCA, North Adams	Simeon Bruner and Leland Cott Co-Founding Principals
18	NR	Bruner/Cott & Associates 130 Prospect St., Cambridge 02139 (617) 492-8400 www.brunercott.com	\$7,770,000 \$11,700,000	17 62	Lawrence High School, Lawrence; Academy of the Pacific Rim Charter School, Hyde Park	David Soleau President, CEO
19	NR	Flansburgh Associates Inc. 77 North Washington St., Boston 02114 617-367-3970 www.faiarchitects.com	\$6,913,511 \$7,277,380	14 35	Mass. Trial Court complex, Worcester; Harvard Business School Gallatin Hall Renovation, Boston	Carole Wedge President
20	18	Shepley Bulfinch Richardson & Abbott 2 Seaport Lane, Boston 02210 (617) 423-1700 www.sbra.com	\$6,866,000 \$39,839,000	65 180	The Hall at Patriot Place, Foxboro; The Liberty Hotel, Boston; Boston Children's Museum, Boston	Peter Kuttner President
21	NR	Carter & Burgess Consultants 465 Medford St., Suite 300, Charlestown 02129 (617) 225-0200 www.c-b.com	\$6,800,000 \$71,800,000	13 76	Fidelity Investments, multiple locations; River's Edge, Everett, Malden and Medford; Greenfield Community College	Douglas C. Gensler and Joanne M. Nutt Managing directors
22	19	Cambridge Seven Associates 1050 Massachusetts Ave., Cambridge 02138 (617) 492-7000 www.c7a.com	\$6,600,000 \$15,000,000	20 66	Mellon Bank, Boston; First Trade Union Bank, Boston; Boston Medical Center BCD & FGH Buildings	Steve Brittan Principal
23	NR	Gensler 133 Federal St., Boston 02110 (617) 292-4400 www.gensler.com	\$6,400,000 \$546,000,000	14 78	Brockton Neighborhood Health Center; Winchester Hospital; St. Luke's Hospital, New Bedford	John Weaver CEO
24	25	Burt Hill 303 Congress St., Boston 02210 (617) 654-6035 www.burthill.com	\$6,000,000 \$84,000,000	8 30		
25	23	DiGiorgio Associates Inc. 225 Friend St., Boston 02114 (617) 723-7100 www.dai-boston.com	\$5,600,000 \$7,200,000	6 47		

MASS. ARCHITECTURAL BILLINGS UP

A look at the Mass. billings for the area's largest 25 firms



Source: BBJ research

Trends: Firms with the most Mass. architects

A look at the area's firms on this year's list with the most registered architects in Mass.

Rank	Firm	Mass. architects
1	Elkus/Manfredi Architects	66
2	Shepley Bulfinch Richardson & Abbott	65
3	CBT/Childs Bertman Tseckares Inc	58
4	TRO Jung/Brannen Associates Inc.	46
5	Arrowstreet Inc.	43
6	Tsoi/Kobus & Associates Inc.	39
7	Cannon Design	35
8	Payette Associates Inc.	35
9	DiMella Shaffer	32
10	KlingStubbins	31

Source: BBJ survey.

Compiled by Patrick Lawlor and Sean McFadden

Next Week's Lists: Performing Arts & Commercial Real Estate Firms