

Boston Business Journal

March 16-22, 2007

THE LIST
BostonBusinessJournal.com

Boston Business Journal 23

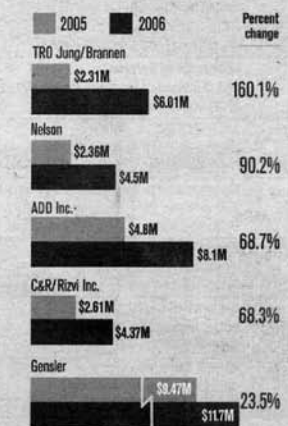
Area's Largest Interior Design Firms

Ranked by 2006 Mass. interior design billings

| Rank | Prior rank | Company | 2006 Mass. billings | 2006 commercial sq. ft. designed in Mass. | Mass. designers | Mass. staff | Recent clients | CEO Title |
|------|------------|---|---------------------|---|-----------------|-------------|--|---|
| 1 | 1 | Gensler 133 Federal St., Boston 02110 (617) 292-4400 www.gensler.com | \$11,700,000 | 1,200,000 | 22 | 78 | Fidelity Investments, Boston Properties, Wagamama, Boston | Douglas Gensler & Jeanne Nutt Managing directors |
| 2 | 2 | CBT/Childs Bertman Tseckares Inc. 110 Canal St., Boston 02114 (617) 262-4354 www.cbtarchitects.com | \$9,750,000 | 2,725,000 | 32 | 208 | Eaton Vance; Foley & Lardner LLP; Accenture | Charles Tseckares CEO |
| 3 | 3 | Margulies & Associates 234 Congress St., Boston 02110 (617) 482-3232 www.margulies.com | \$9,068,000 | 1,200,000 | 20 | 49 | Blue Cross Blue Shield, multiple locations; Liberty Mutual, multiple locations; OneBeacon Insurance, Canton | Marc Margulies Principal |
| 4 | 8 | ADD Inc 210 Broadway, Cambridge 02139 (617) 234-3100 www.addinc.com | \$8,100,000 | 2,700,000 | 44 | 142 | Fidelity Investments, Boston; Nouvelle Residences, Natick; Perkin Elmer, Waltham and Boston | Frederick Kramer President |
| 5 | 7 | Cubellis Associates Inc. 711 Atlantic Ave., Boston 02111 (617) 338-0009 www.cubellis.com | \$6,050,000 | 2,420,000 | 25 | 130 | Raytheon, Waltham; P&G Gillette, Boston; Sonus Networks, Westford | Leonard Cubellis & Susan Packard Principals |
| 6 | 11 | TRO Jung/Brannen 34 Farnsworth St., Boston 02210 (617) 482-2299 www.trojungbrannen.com | \$6,010,000 | 2,145,000 | 25 | 201 | Schlumberger-Doll Research Labs, Cambridge; Caritas St. Elizabeth's Medical Center, Boston; Mass. General Hospital | Robert Hoye CEO |
| 7 | 9 | Tsoi/Kobus & Associates Inc. 1 Brattle Square, Cambridge 02238 (617) 475-4000 www.tka-architects.com | \$6,000,000 | 269,101 | 15 | 110 | Boston Properties, Waltham; Suffolk University, Mildred F. Sawyer Library, Boston; Boston Medical Center, Boston | Edward Tsoi & Richard Kobus Senior principals |
| 8 | 4 | KlingStubbins Inc. 1030 Massachusetts Ave., Cambridge 02138 (617) 491-6450 www.klingstubbins.com | \$5,700,000 | 1,140,000 | 17 | 85 | Sanofi Aventis, Cambridge; Community Servings, Boston; Carl & Ruth Shapiro Family Foundation, Boston | Jay Philomena Principal |
| 9 | 17 | Nelson 27 Melcher St., Boston 02210 (617) 778-7229 www.nelsononline.com | \$4,500,000 | 800,000 | 20 | 32 | Bank of America, Biogen Idec, Citigroup | John "Ozzie" Nelson President, CEO |
| 10 | 6 | Elkus/Manfredi Architects 300 A St., Boston 02210 (617) 426-1300 www.elkus-manfredi.com | \$4,395,000 | 1,498,000 | 27 | 212 | Fidelity Investments employee dining, Boston; Tele Atlas, Boston; General Investment & Development, Boston | Howard Elkus & David Manfredi Co-founding principals |
| 11 | 15 | C&R/Rizvi Inc. 376 Boylston St., Boston 02116 (617) 267-9090 www.crrizvi.com | \$4,376,000 | 1,600,000 | 4 | 24 | Fidelity Investments, various locations; Endicott College, Beverly | S. Ali Rizvi Principal |
| 12 | 5 | ARC/Architectural Resources Five Cambridge Center, Cambridge 02142 (617) 547-2200 www.arcusa.com | \$4,204,129 | NA | 4 | 55 | Noble and Greenough School, new arts center, Dedham; VMware Inc., Cambridge; Genzyme Corp., Framingham | Henry Reeder President |
| 13 | 13 | IA Interior Architects 160 State St., Boston 02109 (617) 371-0800 www.interiorarchitects.com | \$3,875,000 | NA | 12 | 16 | Bank of America, Boston; Merrill Lynch, Boston; Verizon, Boston | William O'Leary Managing principal |
| 14 | 16 | Dyer/Brown & Associates Inc. 1 Winthrop Square, Boston 02110 (617) 426-1680 www.dyerbrown.com | \$3,200,000 | 900,000 | 20 | 28 | Motorola, Lowell; Prism Ventures, Needham; Liberty Mutual Insurance, Boston | Roger Shepley Principal |
| 15 | 21 | Steffian Bradley Architects 100 Summer St., Boston 02110 (617) 305-7100 www.steffian.com | \$3,000,000 | 1,200,000 | 13 | 114 | Children's Hospital Boston at Waltham; Erickson Retirement Communities, Hingham; Beverly Hospital, Beverly | Kurt Rocketroh President, CEO |
| 16 | 14 | Bergmeyer 51 Sleeper St., Boston 02210 (617) 542-1025 www.bergmeyer.com | \$2,750,000 | 250,000 | 35 | 81 | Northeastern University, Boston; L.L. Bean, Burlington; Harvard Medical School, Boston | David Tubridy President |
| 17 | 12 | Sasaki Associates Inc. 64 Pleasant St., Watertown 02472 (617) 926-3300 www.sasaki.com | \$2,300,000 | 500,000 | 27 | 256 | Desgin Continuum, Newton; Color Kinetics, various locations; Equinox Fitness Center, Boston | Dennis Pierzp President |
| 18 | 19 | Symmes Maini & McKee Associates Inc. 1000 Mass. Ave., Cambridge 02138 (617) 547-5400 www.smma.com | \$2,174,620 | 1,207,000 | 12 | 135 | Boston Celtics, player's facilities renovations, TD Banknorth Garden, Boston; Federal Reserve Bank of Boston | Michael Powers President, CEO |
| 19 | 20 | Gorman Richardson 77 Main St., Hopkinton 01748 (508) 497-2590 www.gra.net | \$2,165,000 | 961,250 | 4 | 28 | EMC, Franklin; AMD, Foxborough; Akibia, Westborough | Michael Gorman & Scott Richardson Principals |
| 20 | 23 | Spagnolo/Gisness & Associates Inc. 200 High St., Boston 02110 (617) 443-0680 www.sga-arch.com | \$1,750,000 | 1,150,000 | 10 | 40 | ISO New England corporate HQ, Holyoke; VistaPrint, Lexington; Aspect Software, Chelmsford | Alfred Spagnolo Principal |
| 21 | 22 | McMahon Architects Inc. 535 Albany St., Boston 02118 (617) 482-5353 www.mcmahonarchitects.com | \$1,550,000 | 850,000 | 11 | 13 | Sovereign Asset Management/Manulife Financial, Boston; Alta Strada/Michael Schlow, Wellesley; Great Hill Partners | David McMahon President |
| 22 | NR | Siemasko + Verbridge 128 Dodge St., Beverly 01915 (978) 927-3745 www.svdesign.com | \$1,266,000 | 143,425 | 6 | 28 | Kaplan Family Hospice House, Danvers; Converse corporate headquarters, N. Andover; UniFirst Corp., Wilmington | Thaddeus Siemasko President |
| 23 | 25 | Bay Planning Co. Inc. 25 Mathewson Drive, Weymouth 02189 (781) 331-4000 www.bayplanning.com | \$923,000 | 246,800 | 8 | 20 | Ocean Club Restaurant, Hull; FYE, E. Longmeadow; Dinero's Restaurant, Hull | Frank Amonte President |
| 24 | 24 | Winter Street Architects Inc. 209 Essex St., Salem 01970 (978) 744-7379 www.wsarchitects.com | \$750,000 | 350,000 | 4 | 13 | Sterling Commerce, Lowell; Countway Library, Boston; National Yiddish Book Center, Amherst | Paul Durand & Mark Meche Principals |
| 25 | NR | Integrated Design Group 38 Chauncy St., Boston 02111 (617) 338-1177 www.idgroupae.com | \$749,000 | 490,000 | 12 | 38 | Middlesex savings Bank, Westborough; Shea-Durgin Dormitory, Bridgewater State; | Gary Murphy Principal |

BIGGEST GAINERS

Biggest one-year gains in Mass. interior design billings



Source: BBJ research

Trends: Firms with the most interior designers in Mass.

A look at the firms on this year's list with the most Mass. interior designers

| Rank | Firm | Mass. designers |
|------|--|-----------------|
| 1 | ADD Inc | 44 |
| 2 | Bergmeyer | 35 |
| 3 | CBT/Childs Bertman Tseckares Inc. | 32 |
| T4 | Elkus/Manfredi Architects | 27 |
| T4 | Sasaki Associates Inc. | 27 |
| T6 | Cubellis Associates Inc. | 25 |
| T6 | TRO Jung/Brannen | 25 |
| 8 | Gensler | 22 |
| T9 | Margulies & Associates | 20 |
| T9 | Nelson | 20 |

Source: BBJ survey. T-tie.

Compiled by Patrick Lawlor and Sean McFadden

Next Week's List: Executive Search Firms