

Boston Business Journal

Area's Largest Architectural Firms

Ranked by 2007 Mass. architectural billings

Rank	Prior rank	Company	2007 Mass. architectural billings Total billings	Mass. registered architects Mass. staff	Recent Mass. projects	CEO Title
1	2	CBT/Childs Bertman Tseckares Inc. 110 Canal St., Boston 02114 (617) 282-4354 www.cbtarchitects.com	\$3,539,800 \$46,571,400	53 263	Russia Wharf, Boston; Eaton Vance Offices, Boston; Suffolk University, the Modern Theatre renovation, Boston	Charles Tseckares CEO
2	3	Elkus/Manfredi Architects 300 A St., Boston 02210 (617) 426-1300 www.elkus-manfredi.com	\$28,524,000 \$35,611,000	55 235	West End Residences, Boston; Paramount Center at Emerson College, Boston; Novartis Institutes for Biomed. Research	Howard Elkus & David Manfredi Founding principals
3	1	TRO Jung/Brannen 22 Boston Wharf Road, Boston 02210 (617) 502-3400 www.trojungbrannen.com	\$26,565,000 \$46,725,000	43 222	Bella Sante Spa, Wellesley; Newton Wellesley Hospital Emergency Dept., Newton; Cape Cod Healthcare, Hyannis	Robert Hoye CEO
4	14	Payette 285 Summer St., Boston 02210 (617) 895-1000 www.payette.com	\$20,926,291 \$47,481,415	44 176	MIT, Physics, DMSE, Spectroscopy and Infrastructure, Cambridge; Brandeis University, Carl J. Shapiro Science Center, Waltham	James Collins President
5	8	Tsoi/Kobus & Associates Inc. One Brattle Square, Cambridge 02238 (617) 475-4283 www.tka-architects.com	\$18,850,000 \$36,025,000	40 142	Boston Medical Center, Ambulatory Building; 77 CityPoint, Waltham; Center for Life Science Boston	Richard Kobus Senior principal
6	7	Arrowstreet Inc. 212 Elm St., Somerville 02144 (617) 623-5555 www.arrowstreet.com	\$18,300,000 \$27,600,000	35 135	Patriot Place, Foxborough; Pier 4 Mixed-used Development, South Boston; 2 Financial Center, Boston	James Batchelor President, CEO
7	10	Cubellis 281 Summer St., Boston 02210 (617) 338-0009 www.cubellis.com	\$18,000,000 \$29,000,000	19 150	Procter & Gamble headquarters, Boston; Cordage Park Development, Plymouth; Bleacher Bar, Fenway Park, Boston	Lenord Cubellis President & CEO
8	5	ADD Inc 311 Summer St., Boston 02210 (617) 234-3100 www.addinc.com	\$17,924,224 \$20,100,818	22 120	Seaport Square, Boston; Archstone North Point, Cambridge; iRobot headquarters, Bedford	Frederick Kramer President
9	6	Steffian Bradley Architects 100 Summer St., Boston 02110 (617) 305-7100 www.steffian.com	\$17,900,000 \$23,500,000	32 105	Baystate Medical Center Hospital of the Future, Springfield; Boston Healthcare for the Homeless, Boston	Kurt Rockstroh President, CEO
10	9	KlingStubbins 1030 Massachusetts Ave., Cambridge 02188 (617) 491-6450 www.klingstubbins.com	\$15,000,000 \$73,000,000	25 70	Marriott Renaissance Hotel, Boston; Emerson College Residence Hall, Boston; Novartis Institute s for Biomed. Research	Scott Simpson Managing director
11	16	Finegold Alexander + Associates Inc. 77 North Washington St., Boston 02114 (617) 227-9272 www.fainc.com	\$12,000,000 \$13,000,000	12 40	Fall River Superior and District Court; Mount Ida College Residence Hall, Newton; Jefferson at Chelsea Station, Chelsea	Maurice Finegold President
12	NR	Jacobs Engineering Group Inc. 465 Medford St., Charlestown 02129 (617) 225-0200 www.jacobs.com	\$11,800,000 WND	12 181	The Village at Colony Place, Plymouth; Wareham Crossing, Mansfield; Legal Seafoods corporate office, Boston	Craig Martin President & CEO
13	11	ARC/Architectural Resources Cambridge Five Cambridge Center, Cambridge 02142 (617) 547-2200 www.arcusa.com	\$11,768,727 \$14,862,027	13 58	Genzyme Corp., Science Center, Framingham; Tufts University School of Dental Medicine, Boston; Noble & Greenough School, Dedham	Philip Laird President
14	17	Symmes Maini & McKee Associates Inc. 1000 Massachusetts Ave., Cambridge 02138 (617) 547-5400 www.smma.com	\$11,045,000 \$13,807,000	26 133	Springfield College, Student Center, Springfield; Worcester City Campus Corp., Data Center, Shrewsbury	Ara Krafiar President & CEO
16	18	Bruner/Cott & Associates Inc. 130 Prospect St., Cambridge 02139 (617) 492-8400 www.brunercott.com	\$11,000,000 \$13,608,000	19 65	45 Province St., Boston; Harvard Blackstone offices, Cambridge; MIT Sloan School of Management, Cambridge	Simeon Bruner and Leland Cott Co-founding principals
15	13	DiMella Shaffer 281 Summer St., Boston 02210 (617) 426-5004 www.dimellashaffer.com	\$11,000,000 \$11,000,000	31 103	Salem State College-student residence hall facility, Salem; Leonard Florence Center for Living, Skilled Nursing Facility, Chelsea	Frank DiMella Senior principal
17	20	Shepley Bulfinch Richardson & Abbott Inc. 2 Seaport Lane, Boston 02210 (617) 423-1700 www.sbra.com	\$10,425,388 \$37,756,568	50 170	Mass. General/North Shore Ambulatory Care Center, Danvers; Lahey Clinic medical expansion, Burlington	Carole Wedge President
18	12	Margulies & Associates 234 Congress St., Boston 02110 (617) 482-3232 www.margulies.com	\$8,300,000 \$8,300,000	23 42	Nuvera Fuel Cells, Billerica; Blue Cross Blue Shield of Mass., Hingham; Covidien, Mansfield	Marc Margulies Principal
19	22	Cambridge Seven Associates Inc. 1050 Massachusetts Ave., Cambridge 02138 (617) 492-7000 www.c7a.com	\$7,843,000 \$16,770,000	21 67	The Hall at Patriot's Place, Foxborough; MBTA Redline-Fields Corner; Boston Children's Museum, Boston	Peter Kuttner President
20	32	Design Partnership of Cambridge Inc. 500 Rutheford Ave., Charlestown 02129 (617) 241-9800 www.design-partnership.com	\$7,385,911 \$8,238,661	6 21	Reading Memorial High School; Taunton High School & Parker Middle School, Taunton; Boston College Merkert Chemistry Center renovations	David Finney President
21	23	Gensler One Beacon St., Boston 02108 (617) 619-5700 www.gensler.com	\$7,150,000 \$684,000,000	14 83	Fidelity Investments, multiple locations; River's Edge, Medford; Plymouth Rock studios, Plymouth	Douglas Gensler and Joanne Nutt Managing directors
22	46	Ellenzweig 1280 Massachusetts Ave., Cambridge 02131 (617) 491-5575 www.ellenzweig.com	\$7,000,000 \$14,000,000	21 66	Koch Institute for Integrative Cancer Research, MIT, Cambridge; Cabot Science Center Research Laboratories, Harvard University, Cambridge	Michael Lauber President
23	15	Bargmann Hendrie & Archetype Inc. 300 A St., Boston 02210 (617) 350-0450 www.bhplus.com	\$6,970,000 \$8,600,000	15 40	State Street offices, Boston; Stone Place Residences, Melrose; Cape Cod Hockey Arena, Hyannis	Carolyn Hendrie Principal
24	47	Integrated Design Group Inc. 38 Chauncy St., Boston 02111 (617) 338-1177 www.idgroupae.com	\$6,700,000 \$6,700,000	5 57	MIT-Building 91, Master Plan, Cambridge; Massport-Logan Operations Center, Boston; State Street-Grafton facility expansion	Robert Stein Principal
25	36	Miller Dyer Spears Inc. 99 Chauncy St., Boston 02111 (617) 338-5350 www.mds-bos.com	\$6,300,000 \$6,500,000	15 39	Lurie Family Imaging Center, Dana-Farber Cancer Institute; Cafe 934 at Berkeley and Student Activities Center, Berklee College of Music	Myron Miller President

AVERAGE HOURLY BILLINGS

The average billing rate for architectural firms in Greater Boston over the past four years



3-year increase of 5.3%

Source: Tofias Architectural Survey 2008

Trends: Firms with the most Mass. architects

A look at the area firms on this year's list with the most registered architects in Mass.

Rank	Firm	Mass. architects
1	Elkus/Manfredi Architects	55
2	CBT/Childs Bertman Tseckares	53
3	Shepley Bulfinch Richardson & Abbott	50
4	Payette Associates	44
5	TRO Jung/Brannen	43
6	Tsoi/Kobus & Associates	40
7	Arrowstreet Inc.	35
8	Cannon Design	35
9	Steffian Bradley Architects	32
10	Sasaki Associates Inc.	32

Source: BBJ survey.

Compiled by Patrick Lawlor and Sean McFadden

Next Week's Lists: Performing Arts Organizations & Commercial Real Estate Firms