



**Margulies & Associates Expands Its Team**

*Adds Senior Associate, VP of Finance & Administration, and  
Director of Marketing & Business Development*

**BOSTON, MA – July 19, 2005** – Margulies & Associates, one of Boston’s most vibrant architectural and interior design firms, is proud to announce three new hires to its team: James D. Rohnstock, AIA, LEED AP as Senior Associate; Marie Calder as Vice President of Finance and Administration; and Phil Hammond, AICP, CPSM as Director of Marketing and Business Development.



**James D. Rohnstock, AIA, LEED AP**  
**Senior Associate**

Mr. Rohnstock is an experienced project manager with over 20 years of experience, for complex, technical laboratory and healthcare projects. His career has included a focus on successful technology-driven projects, including

- *500 Technology Square (MIT)* – 180,000 square foot renovation of building for laboratory-ready occupancy and the interior fitup of approximately 90,000 square feet for MIT in Cambridge, Massachusetts.
- *Ariad Pharmaceuticals* – Masterplan and renovations of five-story research laboratory building, including renovated lobby and conference areas and new office wing fitup. Additional scope included a new computer server suite and isolation laboratory.
- *Pharm-Eco Laboratories* – 160,000 square foot new headquarters complex, including new corporate offices and research laboratory space, for this pharmaceutical company located in central Massachusetts.

“We’re delighted to add an architect of Jim’s caliber to the firm,” stated Marc Margulies, AIA, Principal at Margulies & Associates. “A strategic designer, Jim ensures all team members are clear on their objectives and well-coordinated in their design documents. His creativity in solving problems and overcoming obstacles makes him a valuable team leader.”

“Margulies & Associates came highly recommended for its collaborative and collegial atmosphere, not to mention outstanding design,” said James D. Rohnstock, AIA, LEED AP. “I’m excited to be on board as I’ve long admired the firm and its work.”

A member of the American Institute of Architects (AIA) and the Boston Society of Architects (BSA), Mr. Rohnstock holds a Bachelor of Architecture and Bachelor of Fine Arts from the Rhode Island School of Design (RISD) as well as an Associate Degree in Architectural Technology from the Wentworth Institute of Technology.



***Marie Calder***

***Vice President of Finance and Administration***

Reporting to Marc Margulies, Ms. Calder will work closely with senior management to participate in the long range plans and growth objectives of the company and to expand existing financial and project reporting systems to better serve Margulies’ employees and clients.

“Marie brings an expertise in administration and financial systems which is so critical to our clients,” continued Margulies. “The addition of Marie to the Margulies management team will allow our Principals more time to focus on our clients and their design projects.”

Previously, Ms. Calder was Chief Financial Officer (CFO) at Bryant Associates, a minority-owned Professional Consulting Engineering and Surveying firm, where she was responsible for directing all financial, accounting and human resource activities. Prior to Bryant Associates, Ms.

Calder held the position of Accounting Department Manager at the Maguire Group, one of the nation's leading Architectural, Engineering, Planning and Construction Management firms.

“In the short time that I’ve been here, I have been amazed at the energy of the company and the work ethic that I observe around me. This is a firm positioned to grow and I am excited to be a part of such an amazing team,” said Marie Calder.

Ms. Calder holds a B.S. in Accounting from Bentley College and is active in community organizations.



***Phil Hammond, AICP, CPSM***  
***Director of Marketing and Business Development***

With over 28 years of professional experience, Mr. Hammond will spearhead all marketing and business development efforts for Margulies & Associates.

“We’re very focused on listening to and learning from our clients. Having Phil in the field and on the front lines gives us another opportunity to better hear our clients and to address their needs,” commented Margulies.

Previously, Mr. Hammond served as Director of Planning and Business Development for Cullinan Engineering, which offers civil engineering, land surveying and transportation design services to Federal, State, and local agencies, municipalities, real estate developers, property managers, architects, and other design professionals.

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"Joining Margulies & Associates gives me an opportunity to work in an exciting and creative business environment with a highly respected and sophisticated architectural firm," stated Hammond. "My experience working with civil engineers, contractors and designers on public and private projects brings a new perspective to the firm’s marketing and business development

efforts. Supporting the Principals and staff at Margulies & Associates, I can make an immediate impact on the firm's marketing and business development efforts, goals and strategies."

Active in local community affairs, Mr. Hammond currently serves as Chairman of the Shrewsbury Board of Selectmen. Formerly, he held positions as a member of the Shrewsbury Zoning Board of Appeals and the Shrewsbury Planning Board.

Mr. Hammond holds a M.S. in Urban Planning from Boston State College and a B.A. in Liberal Arts from Westfield State College.

**About Margulies & Associates:**

Now in its 17<sup>th</sup> year of operation, Margulies & Associates is a Boston design firm providing architecture and interior design services to the corporate, institutional, and real estate communities. The firm's corporate clients include Liberty Mutual, Fidelity Investments, Forrester Research, RSA Security, Akamai Technologies, and Blue Cross Blue Shield of Massachusetts. For more information, please visit [www.margulies.com](http://www.margulies.com).

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